

ADITI HARDIKAR

(b)(6)

EXPERIENCE

Obama Foundation

October 2017-present

Acting Vice President of Development Operations and Manager of the Office of the CEO

Chicago, IL

- Led reorganization of Development team of 40 and co-created team structure to maximize fundraising revenue, operational efficiency, and long-term growth.
- Manage team of 12, with 4 direct reports, overseeing data & analytics and research to achieve highest fundraising returns, events and communications for major and principal donors with President and Mrs. Obama, and team-wide DEI efforts.
- Developed Foundation-wide strategy through stakeholder engagement ranging from senior leadership to President Obama.
- Primary liaison to the CEO on matters of strategy, schedule, and executive communications; manage one direct report.

Aditi Hardikar LLC

December 2016-October 2017

Founder and President

Brooklyn, NY

- Advised on high-level political strategy, provide social movement and policy change tactics, implement winning fundraising plans, and travel the country to support organizations and causes to make the biggest progressive impact.

Hillary for America

January 2016-November 2016

National Coalitions Finance Director

Brooklyn, NY

- Designed and executed the national strategy for coalition finance, fundraising over \$200 M through over 100 major events with Secretary Clinton, President Clinton, President Obama, Senator Kaine, and other national surrogates.
- Managed a team of seven direct reports, each responsible for recruiting thousands of new donors, developing unique engagement programming, and meeting aggressive fundraising goals.

White House Office of Public Engagement

November 2014-January 2016

Associate Director

Washington, DC

- Served as the White House's primary liaison to the Lesbian, Gay, Bisexual, Transgender (LGBT) and Asian American Pacific Islander (AAPI) communities, identifying policy opportunities, developing communications strategy, and recommending community engagement for President Obama, Mrs. Obama, Vice President Biden, and Valerie Jarrett.
- Coordinated across White House Departments and Agencies on the day of the *Obergefell* decision the President's remarks and phone to call to the lead Supreme Court plaintiff, comprehensive national press and social media strategy, high-level surrogate engagement, organizational outreach, and the lighting of the White House in LGBT pride colors.

Democratic National Committee

February 2013-November 2014

Director, LGBT Leadership Council & Asian American Pacific Islander Leadership Council

Washington, DC

- Executed high-dollar principal fundraisers, including intimate dinner with President Obama, 500-person National Gala with First Lady Michelle Obama, roundtable & reception with First Lady Michelle Obama, raising over \$7 million in the cycle.
- Cultivated prospective supporters into major donors through strategic engagement and consistent relationship management.

Presidential Inaugural Committee

November 2012-February 2013

LGBT Finance Director

Washington, DC

- Fundraised \$1.5 million in major-donor and corporate contributions from the national LGBT and allied community.

Obama for America

August 2011-November 2012

Deputy National Director, LGBT Leadership Council and LGBT Vote

Chicago, IL

- Raised \$25.8 million in contributions, primarily from 17 major-donor presidential fundraisers and other regional events, surpassing the goal of \$12 million for the 2011-2012 presidential cycle.
- Executed the first-ever roundtables between Mrs. Obama and LGBT women, totaling over \$1.6 million from primarily first-time donors.
- Co-developed the national LGBT voter outreach program, recruiting over 300,000 new voters to register, vote, and volunteer.
- Independently managed 11 organizing trips taken to Florida by President Obama, First Lady Michelle Obama, Vice President Biden, and former President Clinton, organizing a total of 22 grassroots events, ranging from 1,000 to 23,000 attendees each.

SKILLS & INTERESTS

- Proficient in Microsoft Office, G Suite, and Spanish; experience with Salesforce and Greenhouse applicant tracking system

EDUCATION

University of Michigan-Ann Arbor

Bachelor of Arts in Economics and Political Science